



Hi John,

It was great meeting you today. We are thrilled to have your I care handheld tonometer! Taking IOPs on kids has been a huge problem for us. Many young children who require freq IOP checks often need to go to the OR for an exam under sedation or anesthetic. Doing this poses risks for the child and very costly to our institution. To reduce OR visits we have been sending uncooperative kids to visit local psychologists for behavior mod to improve compliance (again costly and time consuming) Your instrument has really increased our ability to obtain a pressure on kids. I have had great success with many children that I could never get a pressure on. We are also getting rave reviews from patients and families. We actually have cancelled 4 OR visits on previously noncompliant kids since we trialed the I-care. It really is a major breakthrough in measuring the eyes of non-compliant patients. I plan to do a little article for our hospital news letter about how this new technology is saving us money.

Best regards,

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